

Meet Your Selective Flood Territory Manager



Gregg Porter is a Selective Flood Territory Manager who has been in the insurance industry since 2007. He is well versed in flood underwriting, education and marketing and is your go-to resource for knowing the ins and outs of flood insurance.

Gregg Porter

Region: South

States: AL, AR, LA, MS

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Gregg is here to help you write and service your flood insurance clients:



Regional Presence: Based in the Southern region, Gregg is your boots on the ground, providing you with the knowledge and expertise needed to effectively speak flood. You'll see him around at Big "I" conventions and industry events teaching continuing education classes and making himself available to answer your flood insurance questions.



Expertise: Since he is dedicated to this one line of business, Gregg has intimate knowledge of flood insurance and has both national and regional awareness of specific issues.



Experience: With more than 7 years in the insurance industry, Gregg understands the agent/consumer dynamic and can lend marketing support in communicating the need for flood insurance to your clients.



Underwriting Support: Gregg is your go-to resource for understanding the ever changing NFIP rules and regulations.



Marketing Support: Selective offers a variety of customizable resources to help you sell more flood insurance. Gregg can assist you in navigating these materials to help you identify what will work best to achieve your business goals.



Education: Gregg is certified to teach continuing education classes offered by your Big "I" state association.



On-site Book Roll-over Assistance: Changing carriers can be a time consuming process. Gregg and his colleagues can provide administrative support, making the transition seamless.

To learn more about working with Selective to help increase flood awareness with your customer base, contact Gregg today.



Big "I"
FLOOD
In, Above and Outside of the NFIP!